



Sho-Mo Dairy Heifer Growers Association

Newsletter

WINTER 2007

Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/index.htm>) on the Missouri Dairyman's Resource Guide for the latest heifer prices in Missouri and around the country. Here is the latest information from monthly Missouri dairy sales.

Norwood, Missouri January 11, 2007	Price per Head
Springer Heifers	\$1,300 to \$1,875
Crossbreds	N/A
Heifers bred 4 to 6 months	\$1,400 to \$1,900
Crossbreds	\$1,300 to \$1,675
Shortbred heifers	\$1,550 to \$1,650
Crossbreds	N/A
Open heifers (500 to 700 lbs)	\$950 to \$1,250
Crossbreds	\$900 to \$990
SOURCE: Norwood Sale (http://www.ams.usda.gov/mnreports/JC_LS130.txt)	

Springfield, Missouri December 19, 2006	Price per Head
Springer Heifers	\$1,400 to \$1,975
Crossbreds	\$1,500 to \$1,675
Heifers bred 3 to 6 months	\$1,350 to \$1,960
Crossbreds	N/A
Shortbred heifers	\$1,325 to \$1,500
Crossbreds	N/A
Open heifers (440 to 660 lbs)	\$825 to \$975
Crossbreds	N/A
SOURCE: Springfield Sale (http://www.ams.usda.gov/mnreports/JC_LS131.txt)	

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	1st Q. 2005	2nd Q. 2005	3rd Q. 2005	4th Q. 2005	1st Q. 2006	2nd Q. 2006	3rd Q. 2006
U.S.	\$1,620	\$1,770	\$1,830	\$1,870	\$1,840	\$1,770	\$1,680
Missouri	\$1,400	\$1,670	\$1,700	\$1,790	\$1,660	\$1,700	\$1,600
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairyman's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of January 10, 2007.

Brewers Grain, Pressed (70% mstr)			
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	\$34
Commodities Specialists --St. Louis, MO	800-767-4092	del 100 mi	\$37
Commodities Specialists --St. Louis, MO	800-767-4092	del 200 mi	\$47

Corn Gluten Feed, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
Cargill --Blair, NE	888-296-8652	FOB Memphis, TN	\$105
Grain Processing Corp. --Muscatine, IA	563-264-4275		\$109
Key Ingredients, Inc. --Plymouth, MN	763-476-5957	FOB various IA plants	\$115
Labudde Group --Grafton, WI	800-776-3610	FOB Chicago, IL	\$98
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$127
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Decatur, IL	\$102
Rouquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$115
Livestock Nutrition Center, Inc. -- Fletcher, OK	580-549-6642		\$125
NutraAg, LLC. --Versailles, MO	573-378-2800	Mixing and delivery of products available	\$136
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$115
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$130
Lamar Grain and Feed, LLC. --Lamar, MO	417-682-2900	Delv Springfield	\$140
Midwest Ingredients, Inc -- Princeville, IL	417-682-6469	Delv Springifeld MO	\$145

Cottonseed, Whole			
Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$130
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Sikeston, MO	\$140
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Bernie, MO	\$130
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid, MO available 10/11	\$115
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$135
NutraAg, LLC. -- Versailles, MO	573-378-2800		\$166
ConAgra Trade Group 5 -- Omaha, NE	402-595-4740	FOB MO Bootheel	\$130
Midwest Ingredients, Inc. --Princeville, IL	417-682-6469	Delv Springfield, MO	\$170



Co-Product Feed Price Update (continued)

Distillers grain, Dried			
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Spec. Co --Minneapolis, MN	800-769-1066	25% CP, 10% CF, FOB MN	\$120
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB IA	\$120
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB SD	\$120
Grain Processing Corp. --Muscatine, IA	563-264-4275	(bulk), 20 ton min	\$130
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$145
MGP Ingredients --Atchison, KS	913-360-5253	FOB Pekin, IL	\$115
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS; \$135 for less than full trailer load	\$130
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO 12/7/06 price	\$140
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles	\$155
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$145
Lamar Grain and Feed LLC --Lamar, MO	417-682-2900	Delv Springfield	\$161
Dakota Gold --Souix Falls, SD	888-327-8799	FOB Macon, MO	\$118
Dakota Gold --Souix Falls, SD	888-327-8799	FOB Laddonia, MO	\$118
ConAgra Trade Group 2 --Omaha, NE	402-595-4384	FOB IA (will quote dlvd)	\$130
Midwest Ingredients, Inc. --Princeville, IL	417-682-6469	Delv Springfield, MO	\$150
Humeston Seed and Service, Inc--Humeston, IA	641-203-3628	FOB Central Iowa	\$115

Soy Hulls, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
ADM --Taylorville, IL	800-447-2302 x5949	FOB Decatur, IL	\$155
ADM --Des Moines, IA	800-447-2302 x5949		\$140
CyberAg Feed Co, Inc. --N Kansas City, MO	800-892-5859	Bulk; Var IL shipping pts (SellerOption)	Out
Livestock Nutrition Center, Inc. --Fletcher, OK	580-549-6642	FOB Fletcher, OK	\$160
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$178
Quincy Soybeans --Quincy, IL	800-448-7692		\$150
Consolidated Grain and Barge --Mount Vernon, IN	812-833-3213	FOB Mt. Vernon, IN	\$150
NutraAg, LLC --Versailles, MO	573-378-2800		\$130
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery available on byproducts	\$170

Wheat Midds, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
ADM Milling--Minneapolis--Minneapolis, MN	866-268-6196	FOB Mpls, MN weekend load available	\$105
Livestock Nutrition Center, Inc. -- Fletcher, OK	580-549-6642	We have ability to blend two or more byproducts	\$160
ADM --Lincoln, NE	866-268-6196	FOB Kansas City	\$138
ADM --Lincoln, NE	402-477-4161	FOB Arkansas City, KS	\$138
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	We have ability to blend two or more byproducts	\$140
Lamar Grain and Feed LLC --Lamar, MO	417-682-2900	Delv Springfield	\$164

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment. DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed. For additional information contact:

Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

Milk Price Update

According to Bob Cropp's December Outlook (http://www.aae.wisc.edu/future/OUTLOOK/cropp_Dec_06.pdf), "Class III futures for the entire year are well above historical averages and offer dairy producers an opportunity to protect much better milk prices than experienced in 2006. Some of this optimism for milk prices this high is based on much higher corn prices due to expansion in ethanol production, and higher soybean prices as well as higher prices for good quality alfalfa hay increasing over-all feed costs. While higher feed prices are an important factor in feeding milk cows and associated milk per cow, the overall impact on milk production may be over stated. Another factor that may slow milk per cow and the growth in total milk production in 2007 is an increasing number of milk companies responding to consumers who are asking for rbST free dairy products. Less use of rbST by dairy producers would have some impact on lowering milk per cow.

With much lower milk prices for most of 2006 and higher production costs due much to high energy costs, net margins on dairy farms were squeezed in 2006. This most likely slowed new dairy expansions going into 2007 and may encourage more dairy exiting. While the November milk production report shows cow numbers again increasing, the dairy herd may still shrink some in 2007. A decline in cow numbers will be critical to much higher milk prices in 2007. There is a strong probability that the growth in milk production will slow in 2007 to less than 2%. And if commercial disappearance can also grow 1.5% to 2% in 2007, 2007 milk prices will be stronger. But, with the November milk production report I am not quite as optimistic as the Class III futures has been showing. I still see the possibility of much improved milk prices in 2007 with Class III prices between \$12.00 and \$13.00 January through May, reaching in the low \$13.00s by June and peaking around \$14.25 in September. But, the key to 2007 milk prices will depend on what happens in the months ahead to milk cow numbers and dairy product sales, particularly cheese sales."

2007 Milk Futures on the Chicago Mercantile Exchange

1-12-07	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov
Class III	\$13.40	\$13.63	\$13.80	\$14.02	\$14.40	\$14.50	\$14.70	\$14.99	\$15.15	\$14.75	\$14.60
Class IV	\$13.30	\$13.30	\$13.60	\$13.80	\$13.90	\$14.00	\$14.10	\$14.10	\$14.10	\$14.55	\$14.55
Butter Futures	\$1.21	\$1.25	\$1.27	\$1.32	\$1.36	\$1.36	\$1.38	\$1.39	\$1.40	\$1.43	\$1.43

Source: CME Daily Dairy Report (<http://www.dailydairyreport.com/>)

Current USDA Milk Price Forecasts

12-18-06	4th Q 2006	1st Q 2007	2nd Q 2007	3rd Q 2007
Class III Price	\$12.76 to \$12.96	\$12.53 to \$13.03	\$12.36 to \$13.16	\$13.01 to \$14.01
Class IV Price	\$11.85 to \$12.15	\$11.76 to \$12.36	\$11.14 to \$12.04	\$11.44 to \$12.54

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook
(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/index.htm>) on the Missouri Dairymen's Resource Guide.

Missouri Hay Summary

The Missouri Hay Directory is a free publication designed to help farmers buy and sell hay. The directory lists more than 200 hay producers, telephone numbers, amount and type. The web address is <http://www.mda.mo.gov/Market/haydirectory.htm>. In addition, the website lists hay for sale in surrounding states.

Jefferson City, MO Thu Jan 04, 2007 MO Dept of Ag-USDA Market News
Missouri Weekly Hay Summary - Week ending 1/12/2007

The hay Market continues to see strength as many farmers still do not have enough hay for this feeding season. Finding any hay locally that doesn't require a lot of shipping has become a huge to impossible task this year. Hay prices continue to climb as supplies for this feeding year are very limited. The supply of hay is light demand is good and prices are firm. The Missouri Department of Agriculture has a hay hotline available for both buyers and sellers. To be listed, or for a directory, call 1-800-877-4HAY (4429). (All prices f.o.b. and per ton unless specified and on most recent reported sales)

Supreme quality Alfalfa(RFV>185) 140.00-175.00

Premium quality Alfalfa(RFV170-180) 140.00-175.00

Fair to Good quality Alfalfa(RFV130-170) Round bales 80.00-140.00, Small, big squares 100.00-180.00

Good quality mixed Alfalfa and grass small square bales 3.00-6.00 per bale, 40.00-75.00 per large round bale

Good to Premium quality Prairie hay mostly small squares 80.00-125.00

Fair to good quality Prairie hay mostly round bales 50.00-75.00

Good to Premium quality Brome large squares 90.00-140.00

Good quality Brome 50.00-80.00

Fair quality Brome some mixed with grass round bales 25.00-50.00 per bale

Good quality Timothy Hay 3.00-4.50 per small square bale

Fair to Good quality Mixed Grass hay round bales 25.00-75.00 per round bale.

Fair to Good quality bluestem 40.00 per round bale

Fair to Good quality millet/sudan grass round bale 50.00-55.00 per round bale

Fair to Good quality Bermudagrass 65.00 per round bale

Wheat hay 50.00-70.00

Wheat straw 1.75-3.50 per small square bale

Corn stalks 20.00-25.00 per round bale.

Source: MO Dept of Ag-USDA Market News Service,
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

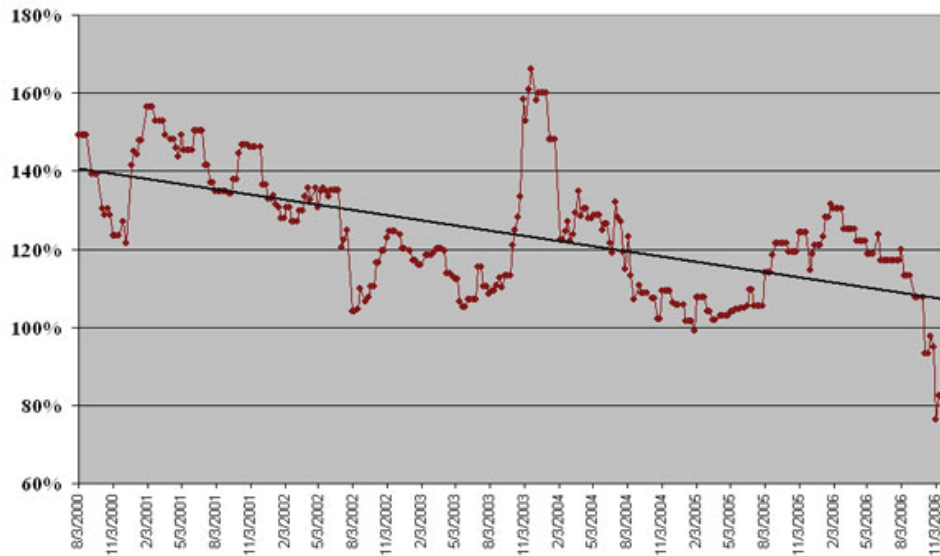
Corn versus Dried Distillers Grains -- Historical Price Relationships

Question: What is the historical relationship between the price of corn versus dried distillers grains (DDGS)?

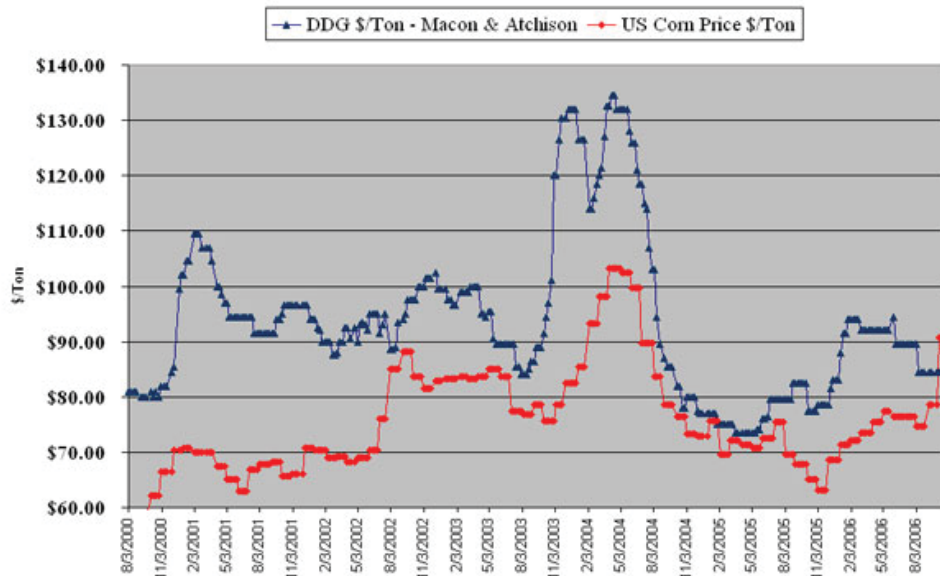
Answer: The graphs below depicts the declining price of a ton of DDGS relative to a ton of corn (Missouri/Kansas DDGS price versus U.S. corn price) over the past six years.

For example: In August 2000, livestock producers were buying a ton of DDGS for 150% of the price of a ton of corn. It was a good value in rations then. Today because of the build up in the ethanol industry, livestock producers can purchase that ton of DDGS cheaper than the price of corn. Nutritionists are challenging ration inclusion rates because of the cost advantages from using DDGS.

Price of a Ton of DDG Relative to the Price of a Ton of Corn



Corn Prices vs Dried Distiller Grain Prices



Sho-Mo Dairy Heifer Growers Assn. 2007 Annual Meeting

When: Friday, January 26th, 2007, 2:15 pm.
Where: The Resort at Point Arrowhead
(formerly Holiday Inn SunSpree)
Lake Ozark, MO

Proposed Agenda

1. Call to order –
2. Minutes of previous meeting
3. Financial report
4. Market Activity
5. Update on Membership
6. Discuss educational activities for 2006
7. Ideas for educational activities for 2007
8. Old Business
9. New Business
10. Officer Election

Current Board of Directors

Denis Turner, President, (417) 741-7512
David Martin, Vice President, (417) 428-3202
Harold Storck, Secretary/Treasurer, (417) 532-4933
Tom Lahmeyer, (573) 437-2837

University of Missouri Contact

Joe Horner
University of Missouri
223 Mumford Hall
Columbia, MO 65211
(573) 882-9339

The home page for the Sho-Mo Dairy Heifer Growers Association is located at
<http://mocattle.org/Sho-Mo/index.htm>

*Equal Opportunity/ADA Institution
For ADA accommodations, please contact Denis Turner.





Sho-Mo Dairy Heifer Growers Association
223 Mumford Hall
Columbia, MO 65211

RETURN SERVICE REQUESTED

REMINDER

Annual Meeting on
Friday, January 26th, 2007, 2:15 pm.
Lake Ozark, MO



Sho-Mo Dairy Heifer Growers Association was organized to represent Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers

In cooperation with the Missouri Department of Agriculture, Missouri Cattlemen's Association, Missouri Farm Bureau, and University of Missouri Extension.

Starting in 2007, The Sho-Mo Dairy Heifer Growers Association will publish a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions or comments, feel free to contact me.

Denis Turner, President