



# Sho-MO Dairy Heifer Growers Association

Newsletter

Summer 2008

## Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/index.htm>) on the Missouri Dairyman's Resource Guide for the latest heifer prices in Missouri and around the country. Here is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on July 10, 2008		Price per Head
Springer heifers bred 7 to 9 months		\$1,450 to \$2,075
Crossbreds		\$1,500 to \$2,000
Heifers bred 3 to 6 months		\$1,600 to \$1,950
Crossbreds		\$1,675 to \$1,950
Shortbred heifers		\$1,400 to \$1,870
Crossbreds		\$1,400 to \$1,500
Open heifers (500 to 700 lbs)		\$1,100 to \$1,375
Crossbreds		N/A
SOURCE: MO Dept of Ag-USDA Mkt News Service ( <a href="http://www.ams.usda.gov/mnreports/JC_LS130.txt">http://www.ams.usda.gov/mnreports/JC_LS130.txt</a> )		

Springfield, Missouri on July 22, 2008		Price per Head
Springer heifers bred 7 to 9 months		\$1,725 to \$2,475
Crossbreds		\$1,550 to \$1,900
Heifers bred 3 to 6 months		\$1,750 to \$2,435
Crossbreds		\$1,625 to \$2,075
Shortbred heifers		\$1,775
Crossbreds		N/A
Open heifers (500 to 600 lbs)		\$975 to \$1,240
Crossbreds		N/A
SOURCE: MO Dept of Ag-USDA Mkt News Service ( <a href="http://www.ams.usda.gov/mnreports/JC_LS131.txt">http://www.ams.usda.gov/mnreports/JC_LS131.txt</a> )		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	4th Q. 2006	1st Q. 2007	2nd Q. 2007	3rd Q. 2007	4th Q. 2007	1st Q. 2008	2nd Q. 2008
U.S.	\$1,660	\$1,730	\$1,730	\$1,950	\$2,020	\$1,960	\$1,940
Missouri	\$1,460	\$1,550	\$1,550	\$1,780	\$1,830	\$1,760	\$1,700
SOURCE: USDA Agricultural Prices Report ( <a href="http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002">http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002</a> )							

## Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairymen's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of July 24, 2008.

### Brewers Grain, Pressed (70% mstr)

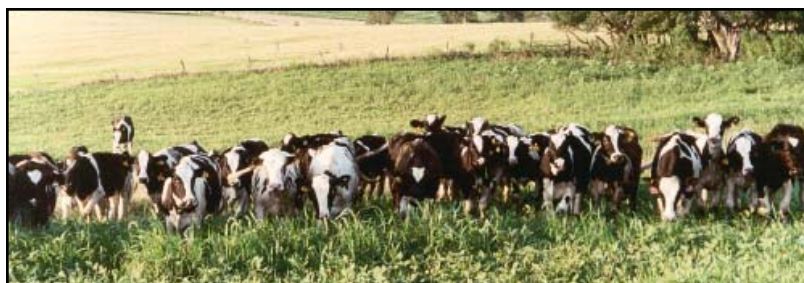
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	del 1-100 mi, 32% CP, 0.83 NEL, 9.1% FAT	\$50.50
Commodities Specialists --St. Louis, MO	800-767-4092	del 101-150 mi	\$54.25
Commodities Specialists --St. Louis, MO	800-767-4092	del 151-300 mi	\$64.50
Commodities Specialists --St. Louis, MO	800-767-4092	del over 300 mi	\$66.00

### Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Cargill --Blair, NE	888-296-8652	FOB Memphis, TN	\$175
Grain Processing Corp. --Muscatine, IA	563-264-4275		\$143
Key Ingredients, Inc. --Plymouth, MN	763-476-5957	FOB Chicago, IL \$112-125	\$118.50
Labudde Group --Grafton, WI	800-776-3610	FOB Chicago, IL	\$120
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$146
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Decatur, IL	\$112
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$150
Livestock Nutrition Center -- Chickasha, OK	405-224-9696		\$220
NutraAg, LLC. --Versailles, MO	573-378-2800	Mixing and delivery of products available	\$165
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$170
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$175

### Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$375
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Sikeston, MO (out until new crop)	Out
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Bernie, MO	Out
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	\$315
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$410
Gavilon 5 -- Omaha, NE	402-595-4740	FOB Kennett, MO	\$360



## Co-Product Feed Price Update (continued)

### Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Commodities Spec. Co --Minneapolis, MN	800-769-1066	25% CP, 10% CF, FOB MN	\$170
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB IA	\$170
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB SD	\$170
Grain Processing Corp. --Muscatine, IA	563-264-4275	(bulk), 20 ton min	\$200
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$180
MGP Ingredients --Atchison, KS	800-255-0302 x5253	FOB Pekin, IL	\$170
MGP Ingredients --Atchison, KS	800-255-0302 x5253	FOB Atchison, KS; \$180 for less than full load	\$170
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$180
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$215
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$195
Poet Nutrition --Souix Falls, SD	888-327-8799	FOB Macon, MO	\$165
Poet Nutrition --Souix Falls, SD	888-327-8799	FOB Laddonia, MO	\$165
Gavilon 2 --Omaha, NE	402-595-4384	FOB IA (will quote dlvd)	\$170
The Scoular Company --Russell, KS	800-487-1474	FOB Russell KS	\$195
Commodities Spec. Co. --Minneapolis, MN	800-769-1066	FOB ND	\$170

### Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM --Decatur, IL	800-447-6802 x5949	FOB Decatur, IL	\$205
ADM --Des Moines, IA	800-552-3816		\$170
CyberAg Feed Co, Inc. --N Kansas City, MO	800-892-5859	Bulk; Var IL ship pts (SellerOption)	\$145
Livestock Nutrition Center, Inc. --Fletcher, OK	580-549-6642	FOB Fletcher, OK	\$220
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$182
ADM --Quincy, IL	800-448-7692		\$160
Consolidated Grain and Barge --Mount Vernon, IN	812-833-3213	FOB Mt. Vernon, IN	\$140
NutraAg, LLC --Versailles, MO	573-378-2800		\$186
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery available on byproducts	\$190
NEMO Feed, LLC --Baring, MO	660-892-4537	Blend two or more byprods + mineral pacs, del	\$190
Gavilon 4 --Omaha, NE	800-222-1619	FOB Missouri	Call

### Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM Milling-Minneapolis--Minneapolis, MN	866-268-6196	FOB Mpls, MN weekend load available	\$165
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	We have ability to blend two or more byproducts	\$215
ADM --Lincoln, NE	866-268-6196	FOB Kansas City	\$185
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$185
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	We have ability to blend two or more byproducts	\$200
CyberAg Feed Co., Inc. -- N Kansas City, MO	800-892-5859	bulk, St. Louis area	\$210
Fairview Mills, Inc. -- Seneca, KS	800-222-1619	FOB Anderson MO for JAS	\$180
NutraAg, LLC. -- Versailles, MO	573-378-2800		

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed.

For additional information contact: Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

## **Milk Price Update**

According to the Bob Cropp's July Dairy Outlook ([http://future.aae.wisc.edu/outlook/cropp\\_july\\_08.pdf](http://future.aae.wisc.edu/outlook/cropp_july_08.pdf)), "The June Class III price was \$20.25 and the Class IV price \$15.92. With cheese prices weaker, the July Class III price will be around \$18.20. Higher butter and nonfat dry milk prices will increase the July Class IV price to around \$16.95. Cheese prices could show some weakness in August, especially if milk production continues to increase 3% or more, but recover some September through early December. Nonfat dry milk prices and butter prices could improve some as well. Class III prices August to year's end could range \$18.00 to \$19.50 and Class IV prices increase to and stay above \$17.00."

According to the USDA July Dairy Outlook (<http://usda.mannlib.cornell.edu/usda/ers/LDP-M/2000s/2008/LDP-M-07-18-2008.pdf>), "Higher feed costs should ultimately slow increases in milk production next year. However, this year, the dairy herd continues to expand and output per cow continues to rise, albeit at a slower pace. Herd expansion should slow in the third and fourth quarters compared with the first half of 2008. A slight contraction should become apparent in 2009. Milk production will continue to expand both this year and next as output per cow continues a gradual rise. Demand in the major product sectors remains strong, especially export demand. Prices both this year and next will remain near 2007 levels."

### **Milk Futures on the Chicago Mercantile Exchange**

7-23-08	July 08	Aug	Sept	Oct	Nov	Dec	Jan 09	Feb	Mar	Apr	May
Class III Futures	\$18.18	\$18.51	\$19.08	\$19.10	\$19.15	\$19.10	\$18.95	\$18.92	\$18.88	\$18.95	\$18.90
Class IV Futures	\$16.95	\$17.10	\$17.35	\$17.27	\$17.35	\$17.05	\$17.05	\$17.10	\$17.10	\$17.10	\$17.10
Butter Futures	\$1.52	\$1.55	\$1.54	\$1.55	\$1.56	\$1.56	\$1.58	\$1.57	\$1.60	\$1.62	\$1.61

Source: CME Daily Dairy Report (<http://www.dailydairyreport.com/>)

### **Current USDA Milk Price Forecasts**

7-18-2008	2nd Q 2008	3rd Q 2008	4th Q 2008	1st Q 2009
Class III Price	\$18.40	\$18.05 to \$18.45	\$17.95 to \$18.65	\$17.36 to \$18.36
Class IV Price	\$15.25	\$16.02 to \$16.52	\$16.65 to \$17.45	\$16.42 to \$17.52

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook  
(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/index.htm>) on the Missouri Dairymen's Resource Guide web site.

## **Missouri Weekly Hay Summary**

Summary - Week ending 7/25/2008

After an extended period of dry weather, rains once again fell in some areas this past week putting a hold on haying. Given this years odd conditions farmers have done all they can trying to get hay harvested. As a whole harvest is about 2 weeks behind and it is likely that unless summer weather stays longer than normal this fall alfalfa farmers will lose a cutting and some grass might end up as pasture. There is a good supply of hay entering the market currently so any farmers looking to buy before snow falls shouldn't have any problems with finding suitable beef quality hay. Hay prices are firm; the supply and demand are moderate. The Missouri Department of Agriculture has a hay hotline available for both buyers and sellers. To be listed, or for a directory, call 1-800-877-4HAY (4429) or visit <http://www.mda.mo.gov/pdf/MOHayDirectory.pdf> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs)

Supreme quality Alfalfa (RFV>185) 170.00-200.00

Premium quality Alfalfa (RFV170-180) 150.00-175.00

Fair to Good quality Alfalfa (RFV130-170) large round bales 90.00-150.00

Small, Large squares 100.00-160.00

Good quality mixed Alfalfa and grass small square bales 3.50-6.50 per bale; 40.00-80.00 per large round bale.

Good to Premium quality Prairie hay mostly small squares 80.00-125.00

Fair to good quality Prairie hay mostly large round bales 40.00-75.00

Good to Premium quality Brome 90.00-150.00; Good quality Brome 60.00-120.00

Fair quality Brome some mixed with grass 30.00-50.00 per large round bale

Good to Premium Mixed Grass hay 80.00-150.00

Good quality Mixed Grass hay 60.00-100.00

Fair to Good quality Mixed Grass hay 30.00-50.00 per round bale

Fair to Good quality bluestem 40.00 per large round bale

Fair to Good quality Bermuda grass 50.00-65.00 per large round bale, 70.00-100.00 per ton.

Good quality Timothy Hay 3.50-4.50 per small square bale

Wheat hay 50.00-70.00; Wheat straw 2.00-4.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service,  
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

The Missouri Hay Directory is a free publication designed to help farmers buy and sell hay. The directory lists more than 200 hay producers, telephone numbers, amount and type. The web address is <http://www.mda.mo.gov/Market/haydirectory.htm>. In addition, the website lists hay for sale in surrounding states.

## **CRP Opens for Hay and Grazing after July 15**

The USDA has authorized certain acreage enrolled in the Conservation Reserve Program (CRP) to be made available for hay and forage for livestock. Eligible land may not be hayed or grazed until after the end of the primary nesting season for grass-nesting birds (in Missouri, May 1 to July 15th), and some CRP acreage will not be eligible for the program.

No rental payment reduction will be assessed on contracts being utilized for this critical use. However, a \$75 fee will be charged to process the required contract modification. Signup for interested CRP participants will begin June 2, 2008, at local Farm Service Agency (FSA) offices. This modification for critical feed use is only for 2008. All forage use must be completed no later than November 10, 2008.

More than 24 million acres of land enrolled in CRP will be eligible for this feed-use program. USDA estimates that this program will make available up to 18 million tons of forage worth \$1.2 billion. Producers can sign up for the program beginning June 2, 2008, at local Farm Service Agency offices.

At the time of this newsletter, a temporary injunction was ordered due to a lawsuit filed between the USDA and National Wildlife Federation; which currently blocks the nationwide release of Conservation Reserve Program acreage for haying and grazing. A judge has ordered a compromise between each group, which has yet to be announced. Please follow up with your local USDA-FSA office for details on the CRP release for hay and grazing.

### **USDA News Release**

Available at this web address: [http://www.fsa.usda.gov/FSA/newsReleases?area=newsroom&subject=landing&topic=ner&newstype=newsrel&type=detail&item=nr\\_20080527\\_rel\\_0137.html](http://www.fsa.usda.gov/FSA/newsReleases?area=newsroom&subject=landing&topic=ner&newstype=newsrel&type=detail&item=nr_20080527_rel_0137.html)

### **Map - Primary Nesting Season - Dates and Durations**

Available at this web address: [http://www.fsa.usda.gov/Internet/FSA\\_File/052708\\_nestingdates.pdf](http://www.fsa.usda.gov/Internet/FSA_File/052708_nestingdates.pdf)

### **Fact Sheet - Conservation Reserve Program - Critical Feed Use**

Available at this web address: [http://www.fsa.usda.gov/FSA/newsReleases?area=newsroom&subject=landing&topic=pfs&newstype=prfactsheet&type=detail&item=pf\\_20080527\\_consv\\_en\\_crpcritus.html](http://www.fsa.usda.gov/FSA/newsReleases?area=newsroom&subject=landing&topic=pfs&newstype=prfactsheet&type=detail&item=pf_20080527_consv_en_crpcritus.html)

## **Information about Baytril**

The antibiotic Baytril has been recently released for use in dairy heifers up to the age of 20 months. Baytril has been proven to be very effective in treating respiratory disease caused by the three most common causes of bacterial pneumonia. However, a word of caution is necessary. The Federal Drug Administration (FDA) is watching the use of Baytril in animal agriculture very closely. The active ingredient in the drug is fluoroquinolone, which is used widely in human medicine. Any use of Baytril, other than for pneumonia, is strictly forbidden by the FDA. If the FDA discovers that veterinarians and producers are using the drug inappropriately, it has threatened to remove it from the market. Therefore, use Baytril with confidence on animals with confirmed respiratory problems that are less than 20 months of age and not in any other disease presentation!

Scott Poock, Dairy Veterinarian, University of Missouri  
E-mail: [pooocks@missouri.edu](mailto:pooocks@missouri.edu) or Phone: (573) 882-6359

## **U.S. Farm Bill Implications for Dairy**

University of Wisconsin has published a paper detailing the ramifications of the passed 2008 USDA Farm Bill for the U.S. dairy industry. Some of the highlights of 2008 Farm Bill for dairy include (excerpted from the actual paper):

- The Milk Price Support Program is re-named the Dairy Product Price Support Program. USDA continues to purchase butter, nonfat dry milk and cheddar cheese to at the same prices applicable under previous legislation, but the prices are no longer linked to a support price for milk.
- The Milk Income Loss Contract (MILC) program is reauthorized and altered to adjust the Class I target price using changes in feed costs. The portion of the amount by which the market price falls short of the target price that is paid out on eligible milk is raised from 34 to 45 percent and the production cap is raised from 2.4 million pounds annually to 2.985 million pounds.
- The farmer-funded dairy promotion program is changed to require assessments be collected from previously-exempted dairy farmers in Alaska, Hawaii and Puerto Rico. Imports will be assessed at a rate one-half the rate applying to U.S. milk production.
- The Dairy Forward Pricing program that operated on a pilot basis from 1999 through 2004 is reinstated as part of the new Farm Bill.
- The Dairy Export Incentive Program (DEIP) and the Dairy Indemnity Program are extended intact.
- USDA is required to establish an electronic system for mandatory reporting of dairy product inventories and sales information and to increase the frequency of reporting once the electronic reporting system is operational.
- USDA is required to take steps to expedite the process of amending Federal Milk Marketing Orders.
- USDA is required to study the impact of trade misreporting of nonfat dry milk prices and sales volume on Federal Order minimum prices.
- Congress created a Federal Milk Marketing Order review commission to evaluate current federal and state milk pricing regulations and provide related recommendations for change to Congress.

### **Dairy Subtitle: Food, Conservation, and Energy Act of 2008**

(Complete University of Wisconsin Report)

Available at this web address: [http://future.aae.wisc.edu/publications/farm\\_bill/M&P\\_Dairy\\_6-1.pdf](http://future.aae.wisc.edu/publications/farm_bill/M&P_Dairy_6-1.pdf)



Sho-MO Dairy Heifer Growers Association  
223 Mumford Hall  
Columbia, MO 65211

RETURN SERVICE REQUESTED



Sho-Mo Dairy Heifer Growers Association was organized to represent Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers.

If you have any questions about the newsletter, please let me know

Denis Turner, President  
417-741-7512  
dentist\_5@hotmail.com

Sho-MO Web site: <http://www.mocattle.org/Sho-Mo/index.htm>