



Sho-MO Dairy Heifer Growers Association

Newsletter

Spring 2008

Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/index.htm>) on the Missouri Dairyman's Resource Guide for the latest heifer prices in Missouri and around the country. Here is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on March 14, 2008		Price per Head
Springer heifers bred 7 to 9 months		\$1,410 to \$2,300
Crossbreds		\$1,400 to \$1,925
Heifers bred 3 to 6 months		\$1,500 to \$2,200
Crossbreds		\$1,400 to \$1,950
Shortbred heifers		\$1,225 to \$1,850
Crossbreds		N/A
Open heifers (500 to 700 lbs)		\$1,040 to \$1,300
Crossbreds		\$900 to \$1,250
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/JC_LS130.txt)		

Springfield, Missouri on March 26, 2008		Price per Head
Springer heifers bred 7 to 9 months		\$1,525 to \$2,400
Crossbreds		\$1,300 to \$1,975
Heifers bred 3 to 6 months		\$1,520 to \$2,200
Crossbreds		\$1,525 to \$2,000
Shortbred heifers		\$1,325 to \$1,775
Crossbreds		N/A
Open heifers (600 to 700 lbs)		\$1,200 to \$1,250
Crossbreds		N/A
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/JC_LS131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	3rd Q. 2006	4th Q. 2006	1st Q. 2007	2nd Q. 2007	3rd Q. 2007	4th Q. 2007	1st Q. 2008
U.S.	\$1,680	\$1,660	\$1,730	\$1,730	\$1,950	\$2,020	\$1,960
Missouri	\$1,600	\$1,460	\$1,550	\$1,550	\$1,780	\$1,830	\$1,760
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairymen's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of April 10, 2008.

Brewers Grain, Pressed (70% mstr)			
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	\$46.50
Commodities Specialists --St. Louis, MO	800-767-4092	del 100 mi	\$49.50
Commodities Specialists --St. Louis, MO	800-767-4092	del 200 mi	\$59.50

Corn Gluten Feed, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
Cargill --Blair, NE	888-296-8652	FOB Memphis, TN Apr-Sept \$140	\$165
Grain Processing Corp. --Muscatine, IA	563-264-4275		\$163
Key Ingredients, Inc. --Plymouth, MN	763-476-5957	FOB various IA plants	\$175
Labudde Group --Grafton, WI	800-776-3610	FOB Chicago, IL	\$170
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$189
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Decatur, IL	\$173
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$180
Livestock Nutrition Center, Inc. -- Fletcher, OK	580-549-6642		\$190
NutraAg, LLC. --Versailles, MO	573-378-2800	Mixing and delivery of products available	\$215
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$199
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$200
Midwest Ingredients, Inc -- Princeville, IL	417-682-6469	FOB Springfield MO	\$190

Cottonseed, Whole			
Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$325
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Sikeston, MO (out until new crop)	Out
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Bernie, MO	\$310
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	\$315
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$300
ConAgra Trade Group 5 -- Omaha, NE	402-595-4740	FOB MO Kennett, MO	\$295



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Commodities Spec. Co --Minneapolis, MN	800-769-1066	25% CP, 10% CF, FOB MN	\$155
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB IA	\$165
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB SD	\$170
Grain Processing Corp. --Muscatine, IA	563-264-4275	(bulk), 20 ton min	\$215
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$188
MGP Ingredients --Atchison, KS	800-255-0302 x5253	FOB Pekin, IL	\$175
MGP Ingredients --Atchison, KS	800-255-0302 x5253	FOB Atchison, KS; \$180 for less than full load	\$175
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$185
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$215
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$195
Poet Nutrition --Souix Falls, SD	888-327-8799	FOB Macon, MO	\$182
Poet Nutrition --Souix Falls, SD	888-327-8799	FOB Laddonia, MO	\$182
ConAgra Trade Group 2 --Omaha, NE	402-595-4384	FOB IA (will quote dlvd)	\$175
Midwest Ingredients, Inc. --Princeville, IL	417-682-6469	FOB Springfield, MO	\$210
The Scoular Company --Russell, KS	800-487-1474	FOB Russell KS	\$180
Commodities Spec. Co. --Minneapolis, MN	800-769-1066	FOB ND	\$165

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM --Taylorville, IL	800-447-6802 x5949	FOB Decatur, IL	\$200
ADM --Des Moines, IA	800-552-3816		\$155
CyberAg Feed Co, Inc. --N Kansas City, MO	800-892-5859	Bulk; Var IL ship pts (SellerOption)	\$160
Livestock Nutrition Center, Inc. --Fletcher, OK	580-549-6642	FOB Fletcher, OK	\$195
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$185
Quincy Soybeans --Quincy, IL	800-448-7692		\$160
Consolidated Grain and Barge --Mount Vernon, IN	812-833-3213	FOB Mt. Vernon, IN	\$160
NutraAg, LLC --Versailles, MO	573-378-2800		\$192
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery available on byproducts	\$180
Midwest Ingredients, Inc. --Princeville, IL	417-682-6469	FOB Springfield, MO	\$180

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM Milling-Minneapolis--Minneapolis, MN	866-268-6196	FOB Mpls, MN weekend load available	\$135
Livestock Nutrition Center, Inc. -- Fletcher, OK	580-549-6642	We have ability to blend two or more byproducts	\$220
ADM --Lincoln, NE	866-268-6196	FOB Kansas City	\$155
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$165
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	We have ability to blend two or more byproducts	\$170
CyberAg Feed Co., Inc. -- N Kansas City, MO	800-892-5859	bulk, St. Louis area	\$153

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed.

For additional information contact:

Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

Milk Price Update

According to the Bob Cropp's Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_mar_08.pdf), "Class III prices from April to July of \$16.00 plus now seem reasonable. With some strengthening of cheese prices and dry whey prices by late summer and fall, a \$17.00 Class III is quite possible by September and October. At this time Class III futures is showing such a pattern. But, any major changes in milk production, growth domestic sales or dairy exports can change the milk price outcome."

According to the USDA Dairy Outlook (<http://usda.mannlib.cornell.edu/usda/ers/LDP-M//2000s/2008/LDP-M-03-19-2008.pdf>), "Milk production is forecast to rise 2.7 percent in 2008 over 2007, reaching 190.7 billion pounds. The increase comes as cow numbers are forecast to rise about 1 percent in 2008. Feed prices continue to rise above year-earlier levels, and are expected to do so for the remainder of 2008. However, those producers who have expansion plans underway will continue to implement them. According to the Livestock Slaughter report, January dairy cow slaughter was very near last year's level. Many farmers in the upper Midwest produce much of their feed on farm and are somewhat insulated from rising feed prices. The impetus for expansion continues in the West because of the lengthy process of obtaining permits. Once current expansion is complete, the process may slow because permits are becoming difficult to obtain, especially in California. Milk production per cow is projected to rise by less than 1 percent on a daily basis, well below the trend of the previous 2 years. Reduced feeding intensity is the short-term response to higher feed prices. Milk-feed ratios are expected to be weaker during 2008. Lower returns in mid-2008 may point toward contraction in the herd by late 2008."

2007 Milk Futures on the Chicago Mercantile Exchange

4-9-08	Apr 08	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Jan 09	Feb
Class III Futures	\$16.75	\$17.45	\$18.49	\$19.15	\$19.53	\$19.68	\$19.29	\$19.31	\$19.39	\$18.85	\$18.48
Class IV Futures	\$14.78	\$15.00	\$15.40	\$16.35	\$16.65	\$16.40	\$16.60	\$16.60	\$16.60	\$16.80	\$17.20
Butter Futures	\$1.37	\$1.41	\$1.44	\$1.45	\$1.46	\$1.48	\$1.48	\$1.49	\$1.49	\$1.49	\$1.52

Source: CME Daily Dairy Report (<http://www.dailydairyreport.com/>)

Current USDA Milk Price Forecasts

3-19-08	1st Q 2008	2nd Q 2008	3rd Q 2008	4th Q 2008
Class III Price	\$17.99 to \$18.19	\$16.48 to \$16.98	\$15.49 to \$16.29	\$14.63 to \$15.63
Class IV Price	\$14.88 to \$15.18	\$14.16 to \$14.76	\$14.86 to \$15.76	\$15.91 to \$17.01

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook
 (<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/index.htm>) on the Missouri Dairymen's Resource Guide web site.

Missouri Weekly Hay Summary

Jefferson City, MO Thu Apr 10, 2008 MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary - Week ending 4/11/2008

Once again this week much of the state is seeing heavy rains and possibilities of flooding. The cool weather has delayed grass from growing much if any in most all the state, giving producers plenty of time to get equipment up and ready for hay season. Despite the fact many cattlemen are still feeding hay, there is already a fair amount of talk and speculation about new crop pricing and availability even though there hasn't been a single bale rolled up yet. Hay prices are steady; the supply and demand is moderate. The Missouri Department of Agriculture has a hay hotline available for both buyers and sellers. To be listed, or for a directory, call 1-800-877-4HAY (4429) or visit <http://www.mda.mo.gov/pdf/MOHayDirectory.pdf> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs)

Supreme quality Alfalfa (RFV>185) 160.00-190.00

Premium quality Alfalfa (RFV170-180) 140.00-175.00

Fair to Good quality Alfalfa (RFV130-170) large round bales 80.00-140.00 Small, big squares 90.00-160.00

Good quality mixed Alfalfa and grass small square bales 3.50-6.50 per bale 40.00-75.00 per large round bale

Good to Premium quality Prairie hay mostly small squares 80.00-125.00

Fair to good quality Prairie hay mostly large round bales 40.00-75.00

Good to Premium quality Brome large squares 80.00-130.00

Good quality Brome 60.00-120.00

Fair quality Brome some mixed with grass 30.00-50.00 per large round bale

Good quality Timothy Hay 3.00-4.50 per small square bale

Good quality Mixed Grass hay 60.00-100.00

Fair to Good quality Mixed Grass hay 30.00-50.00 per large round bale

Fair to Good quality bluestem 40.00 per large round bale

Fair to Good quality Bermuda grass 50.00-65.00 per large round bale 70.00-80.00 per ton.

Wheat hay 50.00-70.00

Wheat straw 2.00-3.50 per small square bale

Source: MO Dept of Ag-USDA Market News Service,
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

The Missouri Hay Directory is a free publication designed to help farmers buy and sell hay. The directory lists more than 200 hay producers, telephone numbers, amount and type. The web address is <http://www.mda.mo.gov/Market/haydirectory.htm>. In addition, the website lists hay for sale in surrounding states.

Arizona to implement new dairy cattle identification requirement on May 3, 2008

On May 3, 2008, Arizona will implement a new animal health rule that requires imported dairy cattle to be identified with an official eartag that "identifies the herd of birth." This means that the official eartag that the dairy cattle are identified with must allow for traceback to the birth herd. The definition of official eartag in Arizona's new rule is the same as found in the CFR.

Regardless of which type of official eartag is used in dairy cattle, the eartag must somehow identify the herd of birth. Our permit desk will be asking the veterinarian writing the health certificate if the eartags on the dairy cattle are linked to the herd of birth. If the tag was not applied at the birth herd, then there must be some other mechanism in place that links that tag to the birth herd; such as a database that correlates the tag with the animal's birth herd. If the veterinarian writing the health paper doesn't know whether the tag identifies the birth herd or can be readily linked to the birth herd, then the animal does not meet our entry requirements. Until the new rule is implemented, our permit desk will be explaining the new identification requirement to those veterinarians calling for dairy cattle import permits.

Richard D. Willer, DVM
State Veterinarian
Arizona Dept. of Agriculture
1688 W. Adams Street
Phoenix, AZ 85007
Voice - (602) 542-4293
Fax - (602) 542-4290

Protocols have been established for U.S. and Canadian breeding cattle to enter Mexico.

USDA's Animal and Plant Health Inspection Service (APHIS); Mexico's Secretaría de Agricultura, Ganadería, Desarrollo Rural, Pesca y Alimentación (SAGARPA); and the Canadian Food Inspection Agency (CFIA) will make effective protocols for the trade of breeding cattle born after Jan. 1, 1999, consistent with the World Organization for Animal Health (OIE) standards. The new protocols outline conditions for the export of U.S. and Canadian cattle to Mexico. Canadian exporters will need to obtain import permits from APHIS and SAGARPA, as well as a health certificate from CFIA. Shipments will be inspected by U.S. and Mexican officials.

News Release Web Link

http://www.usda.gov/wps/portal/!ut/p/_s.7_0_A/7_0_1OB?contentidonly=true&contentid=2008/03/0087.xml

Protocols for Breeding Cattle Web Link

http://www.aphis.usda.gov/newsroom/content/2008/03/content/printable/mx_bo_breeding.pdf

Baytril® 100 (enrofloxacin) Approved by FDA for Dairy Replacement Heifers Lifesaving BRD antibiotic now available for treatment of replacement heifers

SHAWNEE, Kan. (March 31, 2008) — Baytril® 100 (enrofloxacin) is now approved by the Food and Drug Administration (FDA) for use in dairy replacement heifers less than 20 months of age. Baytril 100 is a powerful, fast-acting antimicrobial for first-line treatment of BRD that beef cattle producers and bovine veterinarians have relied on for more than a decade. This lifesaving antimicrobial kills all three major BRD-causing bacteria with a single dose.

Producers and veterinarians know there is no time to wait when a calf has BRD, especially valuable dairy replacement heifers. With the value of these heifers at an all-time high, Baytril 100 provides a new, fast-acting, broad-spectrum BRD therapy option. Now, for the first time, dairy producers have access to the premier fluoroquinolone class of antimicrobials.

“The introduction of Baytril 100 into the dairy replacement heifer market gives producers and veterinarians access to the premier single-dose, first-line BRD therapy,” says Dr. Cary Christensen, Senior Director, Food Animal Products Business Unit at Bayer Animal Health. “We recognize that a significant number of dairy heifers will need BRD therapy each year. Baytril 100 will not only help save the lives of these animals, but will help ensure their lifetime value is not compromised by the effects of BRD during the first 20 months of Baytril 100 has been the choice of bovine veterinarians and beef cattle producers for more than 10 years, since its introduction in 1998, and is the largest-selling, single-dose antibiotic in its class. The first FDA-approved fluoroquinolone antimicrobial for use against BRD, Baytril 100 is proven with more than 30 million animals treated in the United States alone.

The unique mode of action and resulting speed means cattle begin to feel better fast. While many other antibiotics are bacteriostatic, Baytril 100 is bactericidal. The unique mode of action of Baytril 100 kills all three major BRD-causing bacteria in both the resting and growth phases of bacteria development – essentially killing the “heart” of the bacteria.

In addition, Baytril 100 is concentration-dependent, not time-dependent. This concentration-dependent therapy penetrates tissue and kills bacteria quickly; time-dependent drugs inhibit bacteria growth over time for as long as they stay in the animal at significant concentrations. Baytril 100 reaches therapeutic lung levels in just 60 minutes¹ and peak killing concentration levels in only 4.5 hours.¹

“We are proud of the performance legacy of Baytril 100 in beef cattle and are excited to provide a lifesaving tool for this new market,” says Todd Firkins, Livestock Category Manager for Bayer Animal Health. “Baytril 100 will provide a proven and effective new treatment option for dairy veterinarians and their clients that raise replacement dairy heifers.”

For more information about Baytril 100, call Bayer Account Services at 1-800-633-3796, visit www.Baytril100.com, or contact your veterinarian.



¹ A Study to Compare the Plasma Pharmacokinetics of danofloxacin and enrofloxacin in Ruminating Cattle. Bayer Report 75646 (Bayer Study 151.603) ©2003 Bayer HealthCare LLC



Sho-MO Dairy Heifer Growers Association
223 Mumford Hall
Columbia, MO 65211

RETURN SERVICE REQUESTED



Sho-Mo Dairy Heifer Growers Association was organized to represent Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers.

To continue to receive this newsletter, please renew your membership in the Sho-Mo Dairy Heifer Growers Association.

Simply mail a check for \$15 to cover the annual dues to: Sho-MO Dairy Heifer Growers Assn; 223 Mumford Hall; Columbia, MO 65211.

Denis Turner, President
417-741-7512
dentist_5@hotmail.com