



# Sho-MO Dairy Heifer Growers Association

Newsletter

Spring 2007

## Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/index.htm>) on the Missouri Dairyman's Resource Guide for the latest heifer prices in Missouri and around the country. Here is information on the latest monthly Missouri dairy sales.

<b>Norwood, Missouri March 8, 2007</b>		<b>Price per Head</b>
Springer Heifers		\$1,600 to \$1,950
Crossbreds		N/A
Heifers bred 3 to 6 months		\$1,400 to \$1,625
Crossbreds		N/A
Shortbred heifers		N/A
Crossbreds		N/A
Open heifers (500 to 700 lbs)		\$1,050 to \$1,385
Crossbreds		N/A
SOURCE: MO Dept of Ag-USDA Mkt News Service ( <a href="http://www.ams.usda.gov/mnreports/JC_LS130.txt">http://www.ams.usda.gov/mnreports/JC_LS130.txt</a> )		

<b>Springfield, Missouri March 28, 2007</b>		<b>Price per Head</b>
Springer Heifers		\$1,500 to \$2,050
Crossbreds		\$1,120 to \$1,475
Heifers bred 3 to 6 months		\$1,500 to \$2,090
Crossbreds		\$1,150 to \$1,625
Shortbred heifers		\$1,400 to \$1,650
Crossbreds		N/A
Open heifers (500 to 700 lbs)		\$960 to \$1,140
Crossbreds		\$725 to \$1,070
SOURCE: MO Dept of Ag-USDA Mkt News Service ( <a href="http://www.ams.usda.gov/mnreports/JC_LS131.txt">http://www.ams.usda.gov/mnreports/JC_LS131.txt</a> )		

<b>U.S. vs. Missouri Replacement Cow Prices</b>							
<b>Dollars Per Head</b>	<b>2nd Q. 2005</b>	<b>3rd Q. 2005</b>	<b>4th Q. 2005</b>	<b>1st Q. 2006</b>	<b>2nd Q. 2006</b>	<b>3rd Q. 2006</b>	<b>4th Q. 2006</b>
U.S.	\$1,770	\$1,830	\$1,870	\$1,840	\$1,770	\$1,680	\$1,660
Missouri	\$1,670	\$1,700	\$1,790	\$1,660	\$1,700	\$1,600	\$1,460
SOURCE: USDA Agricultural Prices Report ( <a href="http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002">http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002</a> )							

## Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairyman's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of April 5, 2007.

<b>Brewers Grain, Pressed (70% mstr)</b>			
<b>Company Name/Location</b>	<b>Phone #</b>	<b>Notes</b>	<b>Price/Ton</b>
Commodities Specialists --St. Louis, MO	800-767-4092	del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	\$34
Commodities Specialists --St. Louis, MO	800-767-4092	del 100 mi	\$37
Commodities Specialists --St. Louis, MO	800-767-4092	del 200 mi	\$47

<b>Corn Gluten Feed, Pelleted</b>			
<b>Company Name/Location</b>	<b>Phone #</b>	<b>Notes</b>	<b>Price/Ton</b>
Cargill --Blair, NE	888-296-8652	FOB Memphis, TN	\$105
Grain Processing Corp. --Muscatine, IA	563-264-4275		\$113
Key Ingredients, Inc. --Plymouth, MN	763-476-5957	FOB various IA plants	\$100
Labudde Group --Grafton, WI	800-776-3610	FOB Chicago, IL	\$85
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$99
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Decatur, IL	\$112
Rouquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$105
Livestock Nutrition Center, Inc. -- Fletcher, OK	580-549-6642		\$135
NutraAg, LLC. --Versailles, MO	573-378-2800	Mixing and delivery of products available	\$145
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$115
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$110
Lamar Grain and Feed, LLC. --Lamar, MO	417-682-2900	Delv Springfield	\$155
Midwest Ingredients, Inc -- Princeville, IL	417-682-6469	Delv Springifeld MO	\$108

<b>Cottonseed, Whole</b>			
<b>Company Name/Location</b>	<b>Phone #</b>	<b>Notes</b>	<b>Price/Ton</b>
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$150
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Sikeston, MO	\$160
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Bernie, MO	\$165
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid, MO Fall 2007	\$135
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$160
ConAgra Trade Group 5 -- Omaha, NE	402-595-4740	FOB MO Bootheel	\$160



## Co-Product Feed Price Update (continued)

### Distillers grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Commodities Spec. Co --Minneapolis, MN	800-769-1066	25% CP, 10% CF, FOB MN	\$105
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB IA	\$110
Commodities Spec. Co --Minneapolis, MN	800-769-1066	FOB SD	\$110
Grain Processing Corp. --Muscatine, IA	563-264-4275	(bulk), 20 ton min	\$142
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$150
MGP Ingredients --Atchison, KS	800-255-0302 x5253	FOB Pekin, IL	\$115
MGP Ingredients --Atchison, KS	800-255-0302 x5253	FOB Atchison, KS; \$135 for less than full trl. load	\$125
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO 12/7/06 price	\$160
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles	\$157
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$150
Lamar Grain and Feed LLC --Lamar, MO	417-682-2900	Delv Springfield	\$161
Poet Nutrition --Souix Falls, SD	888-327-8799	FOB Macon, MO	\$122
Poet Nutrition --Souix Falls, SD	888-327-8799	FOB Laddonia, MO	\$122
ConAgra Trade Group 2 --Omaha, NE	402-595-4384	FOB IA (will quote dlvd)	\$110
Midwest Ingredients, Inc. --Princeville, IL	417-682-6469	Delv Springfield, MO	\$150

### Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM --Taylorville, IL	800-447-2302 x5949	FOB Decatur, IL	\$135
ADM --Des Moines, IA	800-552-3816		\$95
CyberAg Feed Co, Inc. --N Kansas City, MO	800-892-5859	Bulk; Var IL ship pts (SellerOption)	\$115
Livestock Nutrition Center, Inc. --Fletcher, OK	580-549-6642	FOB Fletcher, OK	\$145
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$128
Quincy Soybeans --Quincy, IL	800-448-7692		\$115
Consolidated Grain and Barge --Mount Vernon, IN	812-833-3213	FOB Mt. Vernon, IN	\$110
NutraAg, LLC --Versailles, MO	573-378-2800		\$145
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery available on byproducts	\$140
Midwest Ingredients, Inc. --Princeville, IL	417-682-6469	Delv. Springfield, MO	\$120

### Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM Milling--Minneapolis--Minneapolis, MN	866-268-6196	FOB Mpls, MN weekend load available	\$85
Livestock Nutrition Center, Inc. -- Fletcher, OK	580-549-6642	We have ability to blend two or more byproducts	\$135
ADM --Lincoln, NE	866-268-6196	FOB Kansas City	\$85
ADM --Lincoln, NE	402-477-4161	FOB Arkansas City, KS	\$85
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	We have ability to blend two or more byproducts	\$120
Lamar Grain and Feed LLC --Lamar, MO	417-682-2900	Delv Springfield	\$164
Midwest Ingredients, Inc. -- Princeville, IL	417-682-6469	Delv Springfield, MO	\$112

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed.

For additional information contact:

Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

## Milk Price Update

According to the USDA Dairy Outlook ([http://usda.mannlib.cornell.edu/usda/current/LDP-M/LDP-M-03-19-2007\\_revision.pdf](http://usda.mannlib.cornell.edu/usda/current/LDP-M/LDP-M-03-19-2007_revision.pdf)), "Rapidly rising feed prices have continued to raise costs for dairy producers. Corn and soybean meal prices have risen, but probably more important for dairy producers, have been high prices for alfalfa hay. Hay prices are expected to rise further as supplies tighten, but should decline later this year as supplies increase with expected improved conditions this spring. Relief in the form of higher milk prices for 2007 could improve profitability for the most efficient producers."

"Forecast higher prices for dairy products point to significantly higher prices for all milk classes. The Class IV milk price is expected to climb throughout 2007, averaging \$12.95 to \$13.65 per cwt for the year. The Class III price is projected to rise to an average \$14.10 to \$14.70 per cwt for the year. The reported all-milk price is expected to be sharply higher in 2007 – it could reach \$15.50 to \$16.50 per cwt by the fourth quarter and will likely average \$15.05 to \$15.65 per cwt for the year."

According to Bob Cropp's March Dairy Outlook ([http://www.aae.wisc.edu/future/OUTLOOK/cropp\\_mar\\_07.pdf](http://www.aae.wisc.edu/future/OUTLOOK/cropp_mar_07.pdf)), "These much higher prices will continue to be driven by high feed prices, a decline in cow numbers, below normal increases in milk per cow, continue strong exports keeping milk protein prices relatively high and expected continued good growth in commercial disappearance. Both the CWT export assistance program and the recently announced planned to remove 52,000 cows under the fourth round of the hired buyout program add support to these prices."

2007 Milk Futures on the Chicago Mercantile Exchange											
4-5-07	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan 08	Feb
Class III	\$15.87	\$16.07	\$15.89	\$16.04	\$16.23	\$16.25	\$15.95	\$15.69	\$15.39	\$15.24	\$15.10
Class IV	\$14.40	\$14.50	\$14.50	\$16.10	\$16.30	\$16.40	\$16.70	\$16.80	\$16.90	-----	-----
Butter Futures	\$1.34	\$1.35	\$1.36	\$1.37	\$1.38	\$1.40	\$1.43	\$1.43	\$1.43	\$1.42	\$1.42

Source: CME Daily Dairy Report (<http://www.dailydairyreport.com/>)

Current USDA Milk Price Forecasts				
3-19-07	1st Q 2007	2nd Q 2007	3rd Q 2007	4th Q 2007
Class III Price	\$13.96 to \$14.16	\$13.96 to \$14.46	\$14.21 to \$15.01	\$14.27 to \$15.27
Class IV Price	\$12.68 to \$12.98	\$13.01 to \$13.61	\$13.06 to \$13.96	\$13.07 to \$14.17

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook (<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/index.htm>) on the Missouri Dairymen's Resource Guide web site.

## Missouri Weekly Hay Summary

Jefferson City, MO Thu Apr 05, 2007 MO Dept of Ag-USDA Market News

Warm weather has currently been replaced with a blast of cold arctic air. Frost showed up in some areas on Thursday morning and more expected throughout the weekend. A late frost is pretty much expected each year, but with the current supply of hay or lack of, farmers are very hopeful that first cutting yields won't be affected too much. One plus is freezing temperatures should set back weevils at least temporary, conditions have been very favorable for them the past few weeks. Most farmers are now feeding much less hay as grass is tall enough cattle are bypassing hay for fresh green grass which some cattle haven't seen for quite some time. The supply of hay is light, demand is moderate to good. Prices on old crop hay remain mostly steady. The Missouri Department of Agriculture has a hay hotline available for both buyers and sellers. To be listed, or for a directory, call 1-800-877-4HAY (4429). (All prices f.o.b. and per ton unless specified and on most recent reported sales)

Supreme quality Alfalfa(RFV>185) 140.00-175.00  
Premium quality Alfalfa(RFV170-180) 140.00-175.00  
Fair to Good quality Alfalfa(RFV130-170) Round bales 80.00-140.00  
Small, big squares 100.00-180.00  
Good quality mixed Alfalfa and grass small square bales 3.00-6.00 per bale  
40.00-75.00 per large round bale

Good to Premium quality Prairie hay mostly small squares 80.00-125.00  
Fair to good quality Prairie hay mostly round bales 50.00-75.00

Good to Premium quality Brome large squares 90.00-140.00  
Good quality Brome 60.00-120.00  
Fair quality Brome some mixed with grass round bales 35.00-50.00 per bale

Good quality Timothy Hay 3.00-4.50 per small square bale  
Fair to Good quality Mixed Grass hay round bales 35.00-75.00 per round bale.  
Fair to Good quality bluestem 40.00 per round bale  
Fair to Good quality millet/sudan grass round bale 50.00-55.00 per round bale  
Fair to Good quality Bermudagrass 65.00 per round bale

Wheat hay 50.00-70.00  
Wheat straw 1.75-3.50 per small square bale

Corn stalks 20.00-25.00 per round bale.

Source: MO Dept of Ag-USDA Market News Service,  
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

The Missouri Hay Directory is a free publication designed to help farmers buy and sell hay. The directory lists more than 200 hay producers, telephone numbers, amount and type. The web address is <http://www.mda.mo.gov/Market/haydirectory.htm>. In addition, the website lists hay for sale in surrounding states.

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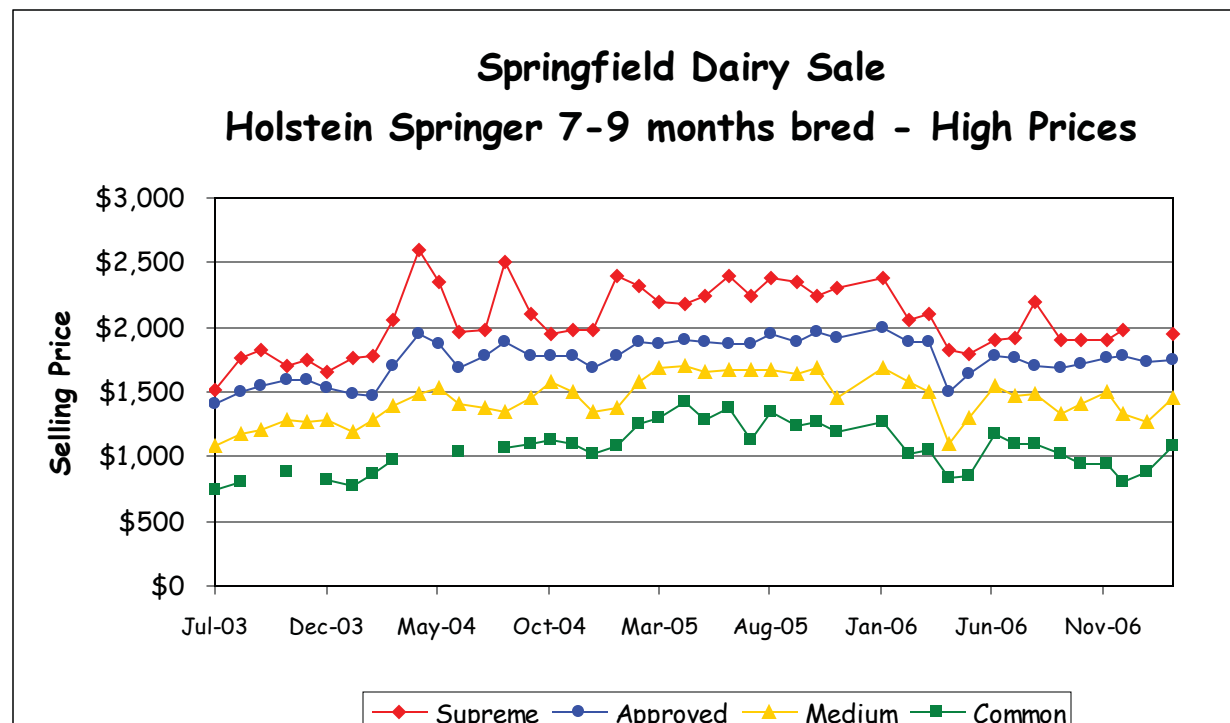
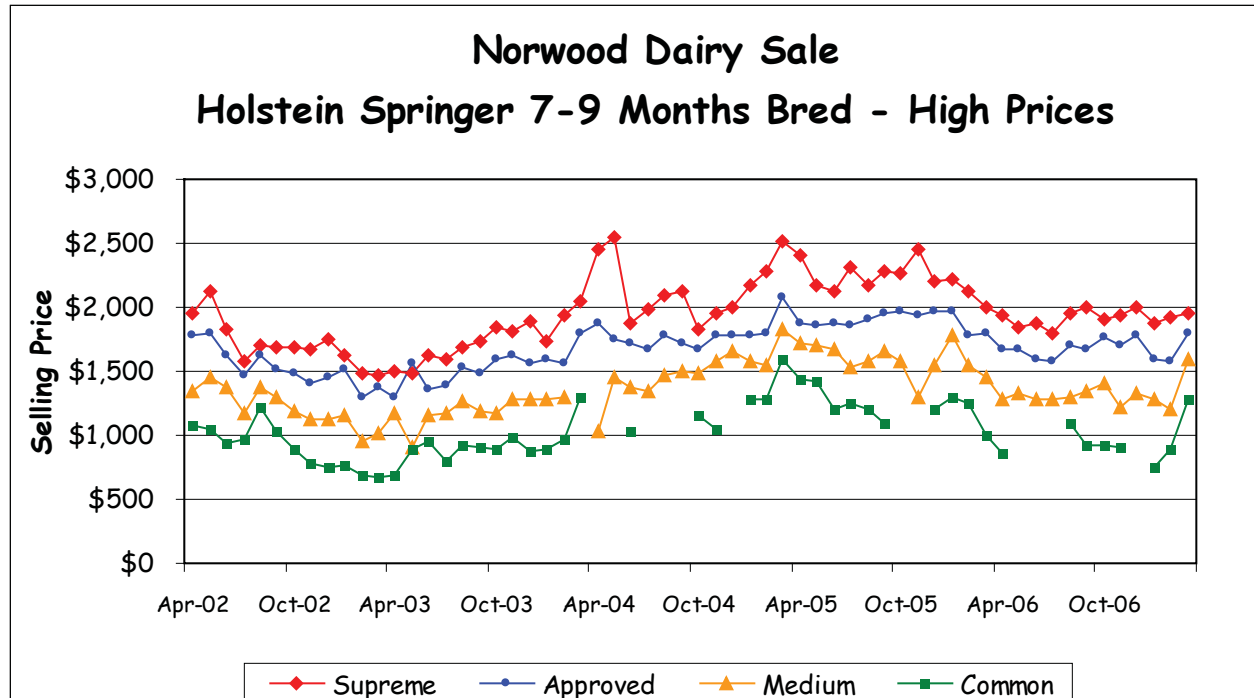
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## New Historical Missouri Dairy Heifer Sale Spreadsheets

There is a new addition to the Heifers page (<http://agebb.missouri.edu/dairy/heifers/index.htm>) on the Missouri Dairymen's Resource Guide. The two dairy sales in Missouri (Springfield and Norwood) are currently listed as downloadable spreadsheets that have historical heifer sale information back to the years 2002-2003. There are also new graphs in each spreadsheet that demonstrate the historical trends of each sale.

Norwood, MO Spreadsheet (<http://agebb.missouri.edu/dairy/heifers/Norwood%20Dairy%20Sale.xls>)

Springfield, MO Spreadsheet (<http://agebb.missouri.edu/dairy/heifers/Springfield%20Dairy%20Sale.xls>)





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RETURN SERVICE REQUESTED

dentist\_5@hotmail.com  
417-741-7512  
Denis Turner, President

To become a member of Sho-Mo Dairy Heifer Growers Association, simply return a check for \$15 to cover the annual dues to: Sho-MO Dairy Heifer Growers Assn; 223 Mumford Hall; Columbia, MO 65211.

Starting in 2007, The Sho-Mo Dairy Heifer Growers Association will publish a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions or comments, feel free to contact me.

Sho-Mo Dairy Heifer Growers Association was organized to represent Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers

